NATIONAL BACKWARD CLASSES FINANCE AND DEVELOPMENT CORPORATION

FORM - I (PART-A)

PERFORMANCE ASSESSMENT TARGETS AND THEIR DETERMINATION

Sl. No.	Evaluation Criteria	Unit	Weightage	MOU Targets				
				Excellent	Very Good	Good	Fair	Poor
i)	Capacity Utilisation : Loan Sanctioned	Rs. Cr	10	450.00	440.00	430.00	420.00	410.00
ii)	Efficiency Parameters (Physical operations):							
a)	Efficiency Parameters: Average time taken for disposal of loan application.	Timeline	10	28 days	30 days	32 days	34 days	36 days
b)	Technology up-gradation: Award of contract for implementation of Loan Management System Software *	Timeline	5	31.01.17	15.02.17	28.02.17	15.03.17	31.03.17
iii)	Leveraging Net Worth: Disbursement/Total Funds available	% age	15	77.00	73.00	71.00	69.00	67.00
iv)	Monitoring Parameter: NPA/Loan Assets **"	% age	5	0.50	0.51	0.52	0.53	0.55
v)	Turnover from Operations: Revenue from Operations	Rs. Cr	10	40.00	39.50	39.00	38.50	38.00
vi)	Operating Profit/Surplus: Surplus before Tax (excluding Other Income, Extraordinary & Exceptional items)	Rs. Cr	15	24.00	20.00	19.50	19.00	18.50
vii)	Early Signs of Weakness: Restricting the No. of claims against the Corporation not acknowledged as debts claims raised by CPSE & Others	Nos.	5	0	1	2	3	4
viii)	Marketing Efficiency ratios							
a)	Disbursement /Loan Sanctioned	% age	5	78.00	77.00	76.00	75.00	74.00
(b)	Overdue Loans to Loan Asset	% age	5	10.50	11.00	11.50	12.00	12.50
ix)	Return on Investment: Surplus/Net Worth	% age	10	1.55	1.50	1.45	1.40	1.35
x)	Sector/CPSE Specific Target: New MoUs to be entered with RRBs/PSBs/MFIs for acting as channel partners	Nos.	5	10	9	8	7	6
	Total		100					